ODYSSEY BRANCHES

BOTSWANA

NAMIBIA

Windhoek

LIMPOPO

Polokwane Hoedspruit

NORTH WEST

Pretoria Middelburg
Johannesburg Nelspruit

GAUTENG MPUMALANG

Klerksdorp

Upington

Kimberley FREE STATE

Bloemfontein

KWAZULU
NATAL

Hlunluwe

NORTHERN CAPE

Durban

Atlantic Ocean

Umtata

EASTERN CAPE

WESTERN CAPE

Cape Town George East London

Mossel Bay Port Elizabeth Mauritius

BRANCH INFO

Head Office: 135 Andries Pretorius Street, Navalsig, Bloemfontein, South Africa

**General Retail - Supermarkets - Bottle Stores - Restaurants - Hotels
Garages - Cell Phone Shops - Hardware Stores**

0861 ODYSSEY

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Odyssey 7

*POWERFUL
POINT-OF-SALE
SOFTWARE*

www.c-pos.co.za

POINT-OF-SALE, CCTV AND TIME & ATTENDANCE SOLUTIONS

Contents

**General Retail - Supermarkets - Bottle Stores - Restaurants
Hotels - Garages - Cell Phone Shops - Hardware Stores**

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Point of Sale

Point of Sale (Very fast User-Friendly system)

- Select either keyboard or touch screen interface.
- Fast, Easy sales screen. Fully programmable interface requiring no mouse during sales.
- Table, waiter and cashier tracking with commission calculations and reports.
- Easy cashier/waiter cash-ups with detailed cash-up report.
- Multiple tender keys, Cash, card, cheque, account and user extra defined keys.
- Fast sales through PLU, barcode or items search or search per departments.
- Do credit card sales directly from the POS system. No speed-point required.
- Odyssey allows sales of VODACOM, MTN or CELL-C recharge and SMS vouchers directly from the POS system.

Stock

- Full Stock control through direct sales or Inter-branch Transfers.
- Easy to use quotation system with sales order system.
- Unlimited number of departments, stock items and accounts.
- Powerful ordering system with easy goods-received vouchers.
- Create reports or print from a complete selection of reports.
- Serial number tracking, item tracking and invoicing.
- Full stock control over items with ingredients and recipes
- Daily Product performance/ Item sales reports. (Fast/ Slow moving items)
- Graphical view of sales per item or grouped by departments.
- Supports various hardware, scales, scanners, computers and printers.
- Easy stock-take option; either per department or shelf and bin locations.
- Complete history of sales, goods received vouchers, etc. per day, week or month.

Debtors and Creditors

- Support various debtor account types.
- Balance tracking from current up to 180 days.
- Print statements for current or any previous month.
- Powerful invoice tracking with reprint of invoices directly from journals.
- Allocate prices and discount structure to any account.
- Detailed report of items sold per debtor accounts. Item tracking for accounts.

Other

- Link to various scales for supermarkets and butcheries.
- Enquire about more information on linking to:
  - *Odyssey hotel reservations package.*
  - *Jobcard System for motor, services, repair or any electronic industry.*
  - *Club card loyalty system.*
- Suitable for stand-alone or networking systems.

Hospitality Touch Screen System

ODYSSEY touch screen applications are very user-friendly and highly effective. Through the touch of a button on screen, waiters/ cashiers can open tables and create invoices. Both the touch screen and the point-of-sale modules allow various logon methods. Another key feature is the Restaurant Layout of the touch screen. It allows restaurant personnel to have an overview of the restaurant plan (floor layout).

Overview of Features

- Quick and easy one-touch-operation sales screen.
- Cashier and waiter control with complete commission structures.
- Integration of fingerprint readers for waiters to login.
- Restaurant Layout is now fully integrated into the touch screen.
- Table tracking per cashier, waiter or group of tables.
- Split billing and split tendering for ease of table finalizing.
- Specials with quantity discounts can easily be created.
- Cashier commissions and hourly wages calculations.
- Can link to any number of kitchen/ bar/ order printers.
- Cash-register operations with voids, refunds, discounts, etc.
- Manager table overview with table statistics.
- Meal top-up functions/ mix and match/ good for change.
- Pictures on sales screen or as identification buttons on touch screen.

Back Office & Multi Branching

With an extremely powerful back office, there are no limitations for excellent business management. The Odyssey system is very user friendly and fast. Any business can now run a complete computer system with stock control, account control and complete management figures. A detailed history allows you to run daily, weekly or monthly reporting. Profit and turnover figures are now just the push of a button away. With a very comprehensive sales history, this can be visually monitored, by either bar graphs or pie charts. For the bigger businesses like franchises, a very useful feature is the ability to transfer stock to other branches or internal storage facilities. These stock transfers can either be done via the internet or with memory storage devices. Our systems also include the ability to send reports directly to head office, either by using e-mail, faxes or plain paper printing.

Overview of Features

- No limit to the number of stock items either numeric or alpha numeric.
- Create unlimited number of selling prices per stock item.
- Full graphical pie chart or bar graphs for sales history.
- Easy goods-receiving module with powerful cost and pricing control.
- Link same or similar stock items. This allows you to change one price and odyssey then change prices of all the other items associated with this item.
- Easy transferring of stock between branches and internal storage rooms.
- Link more than one supplier to existing stock items with internal codes.
- Powerful reporting with customizable printout features.
- E-mail, fax and printing of reports to head office.
  Items Properties:
  - Serial items
  - Combo's
  - Combined items
  - Empties, Returns and Credit vouchers.
  - Scale items
  - Alternative items
  - Variable weight and price embedded barcodes for scanning
  - Buy-out products
  - Refer codes (case linked to six pack and single codes)
  - Service items (labour charges, etc.)
  - Menu/ ingredient items
  - SQ-price items.

- Sales commission matrix for discounts and cashier commission.
- Cooking instructions for kitchen printers. More than one printer per item.
- Label printing for shelf talkers and item barcodes. Create own barcodes.
- Create Specials; daily, weekly or monthly. Multiple happy hour specials.
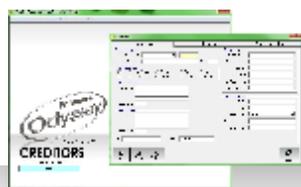- Rate your own stationary and labels. Complete graphical designer included.

Debtors & Creditors

Our Debtor and Creditor control systems, provide users with the ability to have full control and management over debtor and creditor accounts. The applications include the accounting and financial functions needed to calculate amounts such as interest, discount and refunds.

Overview of Features

- Debtor systems provide:
  - *Balance brought forward*
  - *Open item invoices, payments allowed per invoice.*
  - *Cash debtors, for tracking purchases only.*
- Full invoice tracking and reprinting functions.
- Powerful Discount matrix and unlimited price levels per debtor.
- Easy payments, credit and debit notes.
- Track account balances through any previous or current month.
- Print statements for previous or current month.
- Print reports for current or any previous month.
- Double click on any statement transaction for a reprint.
- Print item sales reports or invoice transaction list per debtor.
- Create user-defined reports and customized statements.
- Grouping of debtors into areas, types and debtors etc.

Stock Taking

The Odyssey Back Office system allows you to do a complete stock take or individual stock takes according to previously created stock lists. This means that you can create stock lists either by departments or by shelf and bin location.
- Profit and loss reports.
- Items not counted report.
- Print Stock take sheets either per shelf, bin, numerical or alphabetical.

Handheld scanners (such as the one depicted below) can be used during the stock taking process.

Stock Adjustments

There are three optional types of adjustments:
- Adjust stock distribution:
  - *Move stock on hand between different stock items.*
  - *Move for example: bottles from store room to tots in the bar location.*
  - *In butchery, move meat between fridges and individual items.*
- Sequential Stock adjustments.
- Normal Stock adjustment.

Hotel System

Overview

One of a hotel's absolute necessities is a well-organised, multi-functional system, which can organize and plan reservations, amongst other things. Our powerful hotel system can do this, plus a lot more.
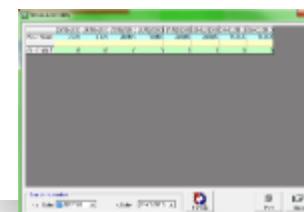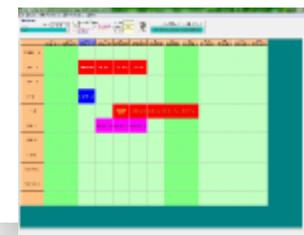
Our hotel system includes a fully-graphical reservation system, which can plan both current and future hotel reservations. Searches can easily be done using the room number, guest name or each individual tracking number. Group reservation of individual company/ client reservations can be made.

What makes our hotel system highly-functional is the fact that it fully integrates with our Odyssey back office and regular point-of-sale touch screen systems. The main reason for this integration is unlike other hotel systems, you do not have to link to third party pos products. This makes maintenance easier and the responsibility that of one company. Odyssey also allows you to link hardware devices such as cash drawer, printers and an automatic telephone link with your current PABX telephone system. (PABX conditions apply, and must be approved by Odyssey Software).

There is a fully-integrated debtor control system for credit sales. This makes debtor tracking more efficient of managing customers. Mont-end statements are automated with lots of extra accounting features.

Overview of Features

- Current and future reservations control.
- Unlimited seasonal of fixed rates.
- Wide variety of statistics in report and 3D Chart format.
- Daily cashier summary plus full profit overview of turnover reports.
- Fully integrates with odyssey back office system for bar and restaurant.
- Suspend or restore room availability.
- Automatic bar and restaurant point-of-sale linkup
- Occupied room report.
- Daily breakfast lists.
- Cash, card, cheque, direct transfers and account sales.
- Create regular customers and view history of previous visits.
- Full point-of-sale system with printing of gate pass vouchers.
- Full debtor account control system.
- Conference quotations and reservations.
- Create conference quotations with date and time schedules.
- Reporting for kitchen with serving times.
- Daily kitchen preparations list.
- Complete meal costs and recipes.
- Full debtor account system.

Job Card System

Our job card system allows an unlimited number of stock items per job card. Job cards can track stock items using serial numbers.

Using the example of a repair company: Item repairs can be statically tracked, from arrival date to date of repair. Technician reports can be generated for an indication of hourly rates and the part used. Parts can also be allocated to technicians or vehicles that are out in the field.

For the vehicle industry, like motor car and bike repairs;
• Easy tracking for VIN numbers or vehicle registration numbers.
• You can view previous service history.
• Last ODO meter reading when serviced.
• What parts have been replaced during previous services.

Quotations can be converted into job cards and finalized as invoices.

Overview of Features

• Book more than one item per job card.
• Print labels for items received.
   • *Unique identification on item of customer.*
   • *Unique label design with tracking details.*
• Job card system will keep track of items progress.
   • *Date and time of receiving items.*
   • *Date and time of first work done.*
   • *Is item waiting for quote to be accepted.*
   • *Is item waiting for spares.*
• Complete list of spares/ parts used during repairs.
• Allocate spares/ parts to repair vehicles for stock control.
• Reports
   • *Labour and part usage reports.*
   • *Commission reports.*
   • *Uncompleted job card reports.*
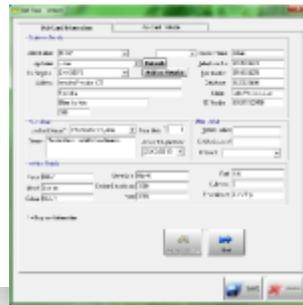   • *Job card cost reports.*
• Weekly, monthly turnover and profit summary.

Odyssey also links to the TransUnion. system. This allows you to get the latest trade and retail values online live for all the different car and bike models.

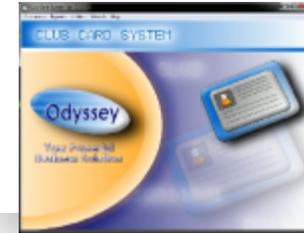**Job card system now also available online.**

Our job card system is now also available in the cloud. Online software is very popular and allow users to remotely manage their business.
• Runs on Windows / Apple Mac / Linux.
• Technicians can use iPad's or Android tablets.
• Customers can sign on-screen.
• Improved functionality and speed.

For more information visit
www.odysseyjobcard.co.za.

Club Card System

The Club Card System is designed in such a way that any company that uses Odyssey can now have the ability to accommodate club members.
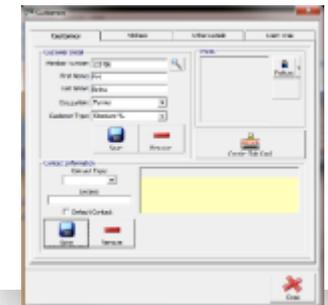
Clients now have the ability to create:

Kiddies clubs.
Loyalty systems either on points or customer spending.
General customer tracking and information.

Club members can generate points by buying at the store. The amount of points gained per stock item/sale can vary from one stock item to another. The points can then be converted into gift vouchers. The type of member can determine the voucher value. The voucher value can be either a percentage value or currency. Odyssey can also create vouchers based on the value spent per month, and base on those profits it can generate vouchers.

Club card members can also be reminded via e-mail/ SMS of special occasions, such as members' birthdays.

Overview of Features

• Print club cards for club members with photos and membership details.
• Print gift vouchers: Either value vouchers or percentage discount.
• Keep track of customer purchases.
• Members can be reminded about special occasions: birthdays, reunions, etc.
• Send special(s) via SMS, faxes or e-mails.

New and improved online versions

Our new club card system is now available online and allows multi-branch linking.
• Customer portal.
• Customer can view points earned online and redeem vouchers.
• Get statistical information globally of what products customers buy most.
• Send birthday wishes, email cards or SMS messages.

Security Cameras (CCTV)

Odyssey CCTV specializes in security equipment that will meet and exceed your requirements-your safety and protection will be one less thing you have to worry about. Our video security is specifically designed for business and home security and surveillance use. All of our products have proven performance in real life video surveillance applications.

Our surveillance equipment can be used in your business to help with stock control and cash losses with indoor and outdoor cameras. We have all styles of surveillance cameras available like the Bullet Camera mostly used for business and home use, the Dome Camera used in businesses and retail stores and Hidden Cameras that is small enough to fit almost anywhere. All of our cameras are of great quality.

View cameras remotely through any ADSL or 3G internet connection from home or any remote location.

Overview of Features

- 24 Hour surveillance.
- Day/ Night camera recording.
- Waterproof cameras.
- Wireless cameras.
- Compatible with most computers.
- Stand-Alone recording units.

Time & Attendance

The Odyssey Time and Attendance system is equipped with a variety of login/logout functions that enables business owners and managers control over staff. The clocking in and out can be completed either by the employee manually entering the username and password, or by using fingerprint verification. Both methods are simple. The system also allows for employees to give reasons for clocking in and out or employees can clock in and out not worrying about reasons. Hourly reports can be created based on an individual employee or all the employees in the company. This allows management and executives to see which employees are pulling their weight and those that are not.

The Time & Attendance system saves companies loads of administration time – no more calculating time cards and time sheets at the end of the month. Automatically create pay sheets with minimum effort. The system is incredibly easy to use for the employees, managers and executives.

Overview of Features

- Allows employees to clock in/out.
- Create pay sheets for employees and managers.
- Work out shifts and schedules for employees.
- Keep up to date with employees; absenteeism and leave.
- Check what amounts need to b paid to SARS, UIF etc.

Odyssey CRM

Odyssey CRM is a Customer Relationship Management solution that is easy-to-use, cloud based software for all businesses. Included are all of the necessary tools to assist you, your sales team and sales management with full contact management, lead management, and sales pipeline reporting and analysis. Powerful dashboards with daily notification to management on how many deals where finalized, lost or deals that are still in the negotiation process.

More Sales Means More Profit

For Owners and sales managers it is always important to know at all-times where and with what deal your sales staff are busy with. You can now get daily updates on your Smartphone / tablet, grouped by opportunity, quotes and closed deals. Sales and support staff will receive Daily/Weekly and monthly reminders to follow-up and ensure existing customers stay happy.

Communicate to your customers through BULK emails & SMS messages. FREE Application software can be installed from the Apple AppStore & Android Market.

Boost Sales, Retain Customers, Save Money

Odyssey CRM provides companies with a highly sophisticated easy to use application for contact management. Sales staff can now improve their relationship with customers, and all associated communications via Microsoft Outlook and the SMS interface.
Create quotes online, no need to create quotes in MS Excel or MS Word. Add or import all your product information with pictures, select the customer and click our create quote button. Standardize your pricing and limit sales people from overriding prices or giving large discounts.

Special features

- Automatically Calculate monthly installments or select future payment dates.
- Option to create quotes with totals only, without prices per individual item.
- Special stationary designer allows customized quote layout with attached item catalogue and company profile.

Odyssey's unique dashboard feature, allow sales people to view who is the best to worst sales person in the company/team. This feature create healthy competition since sales people can now compete against each other and also try improve on their sales for the month. With special features of a customized sound (bell, song) playing every time they close a deal.

Manager can also view the progress per area and see which branch, team or area is working the hardest. Most of these graphs have drill down features and can be used during meeting to see exactly where sales are coming from and what is in our monthly forecast.

3D Charting

The 3D Charting application gives managers a graphical representation of happenings in the business. You can track statistics such as sales, profit values, profit percentages and stock quantities sold. The aim of the 3D Charting application is to deliver visual results quickly and easily. You can select the way in which results are displayed by selecting the type of graph you wish to view. One of the many other functions available in the program is the ability to compare different departments or stock codes with one another. This can give an indication of what sectors perform the best in the business and what items are most profitable.

Overview of Features

- Gives a graphical representation of business activity.
- Various types of graphs are available.
- Reports can be created in a Microsoft Excel format.
- Tracking of sales can be done to view what products were sold by which employee or at which point-of-sale machine
- Includes a debtors charting function for tracking of debtor accounts.

Block Test System

The Block Testing system allows butchery owners to create various block tests for the business. The prices that have been calculated in the Block testing system are assigned to the prices that appear in Odyssey for the various stock codes. Time and effort is saved on calculating the various Block Tests that the butchery might have. Instead of manual calculation, the system does all the necessary calculation.

ODYSSEY can now easily calculate the profit and cut percentage of each meat product. You merely choose a bulk cut and ODYSSEY will calculate the percentage and wastage from the bulk unit.

Typical examples:

- Hind quarters;
- Pork;
- Lamb, etc.

Overview of Features

- Allows butchery owners to create block tests.
- Prices calculated in Block Testing are assigned to prices in Odyssey.
- System performs all the necessary calculations for you.

Lay-Buy System

The Lay Buy system is designed so that any company that uses Odyssey, now has the ability to make use of a lay buy system.

The system keeps track of payments and lay buy items. All items on a lay buy invoice get assigned to a specified location so that when a customer would like to claim their lay buy items after it has been paid in full, the manager can quickly find the exact location of that specific item.

All lay buy sales have a preset term applied to them, so that managers are not exposed to " DEAD STOCK".

Overview of Features

- Make management of lay buy sales quicker and easier.
- Locating of goods is fast, due to the assignment of specified locations.
- All lay buy sales have set terms applied to them.
- Includes the Odyssey Powerpack Agent (Merlin the wizard)

Auto-Email, APN with HQ Reporting

The Auto E-mailer allows multi branch companies overall connection. Companies with more than one branch can now link these branches through the normal internet or Odyssey's own APN. The mailer can be set to send reports to the head office on a daily basis. The mailer can even send complete sales information and update the ODYSSEY system at the head office with all movements like GRV's, adjustments and stock takes.

Take full control of your franchises or branches with this easy to use utility.

Overview of Features

- Change prices from a central location, home or head office.
- Create specials.
- Get individual branch reports or compare sales between branches.
- Powerful headquarter reporting system.
  - *View multiple branch turnover reports.*
  - *View multiple item or department sales of all branches.*
  - *Compare branch sales of individual or multiple items.*
  - *Powerful 3D Graphs.*
- Print fast moving and slow moving reports per branch or overall.
- Overall summary of turnovers, gross profits or per branch.

Company Information

Development on the ODYSSEY Software started in 1997 and has, since then, grown into a leading global point-of-sale package. With our head office in Bloemfontein and more than 10 branches and 15 agencies nationwide, we are obligated to meet the total needs of our customers. With over 20,000 packages sold nationwide into small to medium-size businesses, ODYSSEY has proven itself to be highly competitive. Thanks to these successes and to a comprehensive reseller channel built up over 10 years, ODYSSEY is now one of the largest suppliers of point-of-sale software in South Africa.

Our recent development on **access control** and **time and attendance** systems has now opened a completely new market. We now offer our clients not only stock and account control, but staff management with time clocking software and automated payroll features. Our development is based on staff fingerprints, magnetic ID cards and RFID cards. Both our access and point of sale software integrates into our camera surveillance systems, which now give our clients complete control over their businesses.
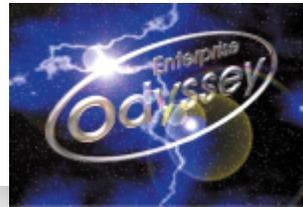
Company Profile

We at Odyssey Software develop and support point-of-sale products, which incorporate user friendliness and professionalism. With a company dealer network that spans countrywide and beyond our borders, we are able to sell products to both national and international customers.

Our company is a recognized leader in the fields of point-of-sale, access control, T&A, CCTV maintenance and services. We are thus obligated to meet the total needs of our customers.

We currently manufacture and develop products for a wide range of industries, including IT, hospitality and general retail markets.

Started in 1997 with many years of experience, well-trained employees and innovative improvements to our products, we provide the best possible sales and after-sales service – be it to top corporate, franchises or general retail clients.

ODYSSEY has grown over the years, not only in size, but also as one of the biggest point-of-sale hardware importers in South Africa. We import our own range of:

- Slip printers.
- Bar-code label printers.
- Scanners.
- Cash drawers.
- Pole displays and card & fingerprint readers.

Odyssey with its wide range of development departments is one of the best one stop solutions for your business. From taking control over your stock, accounts and general business management with our point-of-sale software, to offering a complete time and attendance package for all your staff issues. A complete clock card system with basic payroll & hourly reports.

We also import a large range of CCTV equipment and cameras. Various Dome cameras, Waterproof cameras, IP cameras, Digital Surveillance systems, Wireless systems, DVR computer cards, Monitors, Zoom cameras, etc…, for Home or Business use.

ODYSSEY digital surveillance systems connect CCTV cameras directly to any PC, capturing high quality images and storing for later retrieval. The surveillance systems provide motion detection recording, saving time and hard disk storage space. All images can be viewed remotely from anywhere in the world via an Internet connection. Features include SMS alerts and remote monitoring via cell phone or PDA.

NOTE: The quality of other digital CCTV equipment can range from very poor recording cards to black & white or low-resolution cameras. ODYSSEY only makes use of high-resolution colour cameras with high recording rate computer cards. Please feel free to contact us for exact specifications of our product.

With more than 8000 packages sold to date, we pride ourselves in controlling any business, small or big. Please contact our head office so that we can arrange an on-site demonstration for you and your staff.

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